

# Start a conversation

## LEADERSHIP MATTERS MORE FOR TEAMS

This guide helps you start a conversation with your team, a colleague, a leader - anyone. Read each item and select those you think are important for you and your team, then use the ideas to start a conversation.

### LEADERSHIP MATTERS MORE FOR TEAMS

**Measure On Outcomes**

**Create Strong Purpose  
Network More Widely**

**Educate On Diversity**

**Set Ground Rules**

**Encourage Innovative Thinking**

**Accept People More**

**Give Honest Answers**

**Judge People Less**

**Share Results Openly**

**Start Listening More**

**Encourage Positive Deadlines**

**Lead With Empathy**

**Ask For Help**

**Engage In Conversations**

**Stand Aside Willingly**

**Keep Positive Energy**

**Discuss Your Expectations**

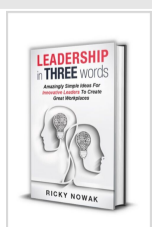
#### WHAT'S NEXT?

Visit <https://hargraves.in/leadership-matters> to download the 'Leadership in Three Words' 'How to' guide and Deep-Dive Canvas.



#### CONVERSATION STARTERS

- What does 'team leadership' mean to you, and how would you describe it to someone new?
- How could we be better leaders for our colleagues and customers?
- What experiences have you had of good team leadership?



**RICKY NOWAK** LEADERSHIP IS INDIVIDUAL

**Hargraves**  
INSTITUTE